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# "Profitable Mineral Management"

BREAKFAST SERIES for Surface and Mineral Owners Admission by Invitation Only

TOPIC: Recap Seminar #3

LOCATION: San Antonio Petroleum Club

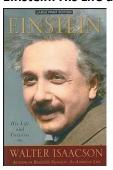
8620 N New Braunfels, Suite 700 San Antonio, TX 78217-6363

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TIME: 7:30 AM Breakfast - 8:00 AM Presenters - 8:50 AM Questions & Answers

INTRODUCTIONS: Trey Scott - Trinity Mineral Management, President

BOOK: Einstein: His Life and Universe by Walter Isaacson



QUOTE: I live good ideas and thoughts, however I can't really appreciate or

understand them until I experience it myself. By: Jim Willis

TIP: Trust, but verify. Russian proverb made famous by Ronald Reagan

#### THIS MONTH: Recap Seminar #2:

- Royalty Detail Maintenance
- Diagnostic Review
- Surface Inspections (Royalty)

#### **UPCOMING:**

Recap: Royalty Audit, Inactive Wells HB-2259, Top 10.5 Oil and Gas Cases	Tue, October 15, 2013
Recap: Severance Tax, Ad Valorem Tax, Non-Participating Royalty Interests	Tue, November 19, 2013

### PRESENTERS: **Trey Scott – Trinity Mineral Management**

- Royalty Detail Maintenance: Trey will discuss this process and elaborate on variance in check formats, typical check components, purchaser level maintenance and check detail line item level maintenance
- Diagnostic Review: Trey will enlighten you about this highly detailed report relevant to one specific oil and gas lease.
- Surface Inspections (Royalty): Trey will share about field inspections and specifics such as gas stream, metering, and volume loss/reduction

# E.O. (Trey) Scott, III, CPL 7373 Broadway, Ste. 306 San Antonio, TX 78209 210.829.4889

With a career spanning over 3 decades, Mr. Scott has worked in oil and gas for a total of 37 years, including summers on a drilling rig both onshore and in the Gulf of Mexico, between college semesters at Texas Tech University.

Mr. Scott is a Certified Professional Landman. In 1979, he went to work for an oil and gas lease broker in Corpus Christi, Texas as a field Landman. His duties consisted of mineral title research, oil and gas lease negotiations and title curative. In 1981, Mr. Scott opened his own office as an independent Landman, overseeing several lease brokers and successfully acquiring hundreds of oil and gas leases. Mr. Scott's experience in the oil and gas industry includes an inhouse position with a San Antonio based Exploration & Production Company where his duties included many aspects of oil and gas exploration, development and gas marketing.

After his time on the industry side of oil and gas, Mr. Scott began an association with a local Oil & Gas Mineral Company where he successfully acquired mineral and royalty interest in several hundred producing oil and gas wells across the United States. Mr. Scott is currently involved in all aspects of managing oil and gas royalty portfolios, including the development of databases and software for oil and gas management.

Subsequently, Mr. Scott started adding to his client list several South Texas ranches, where his responsibilities include overseeing and managing all aspects of mineral and royalty ownership including lease compliance and royalty audits, in addition to surface operations from drilling locations, pipelines, surface facilities, remediation and environmental issues.

In September of 2005, at the request of some key clients, Mr. Scott expanded his services by founding Trinity Mineral Management, LTD., where Mr. Scott is currently the Managing Partner.

Mr. Scott is a member of the Texas Land and Mineral Owner Association where he is currently serving as Vice-President, the San Antonio Association of Professional Landmen where he served as President and as Education Chairman and the American Association of Professional Landmen. He also served on Texas Railroad Commissioner David Porter's Eagle Ford Task Force.